



# Adam Dlin

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Year of Call: Ontario 2004 | B.C. 2005

## EDUCATION & ACCREDITATION

McGill University (B.Com., 2001)  
University of Toronto (J.D., 2004)  
Law Society of British Columbia (2005)

## AREAS OF EXPERTISE

Mergers & Acquisitions  
Private Equity

## PROFILE

Adam is an experienced M&A and private equity lawyer whose primary area of practice is the purchase and sale of private businesses spanning a wide range of industries, with enterprise values broadly ranging from several million dollars to several hundred million dollars.

Focused on the middle market, Adam has advised on many Canada/US cross-border acquisitions as well as transactions all across Canada. Adam's clients include business owners, investors, private companies, limited partnerships and private equity funds.

Prior to joining Mogan Daniels Slager LLP in 2015, Adam worked with the National Hockey League Players' Association on salary arbitration matters and was a partner at a leading Vancouver law firm.

## EXPERIENCE

- Sale of shares of Cogent Industrial Technologies to Kadant.
- Sale of shares of ESC Automation to Ainsworth, a subsidiary of GDI Integrated Facility Services.
- Purchase by Noverra Capital of shares of Victory Fire Protection.
- Sale of shares of Waypoint Insurance Services to Navacord
- Investment by Yellow Point Equity Partners in Securiguard Services.
- Sale of shares of BRI Biopharmaceutical Research to Frontage Laboratories.
- Purchase by Fasteel Industries of shares of Titan Industrial Plate Processing.
- Purchase by Simetra Ventures of shares of Mantech Enterprises.
- Sale of shares of Westcan Industries and Indu-Tech Enterprises to the Smith Cameron Group.
- Purchase by Gladius Partners of shares of NDL Industries.
- Purchase by Foley's Candies Limited Partnership of assets of Brockmann's Chocolates.
- Investment by Alder Bay Equity Partners in Foster's Agri-World.
- Investment by the Promerita Group in Zest Communities.
- Purchase by Sedulus Capital of shares of Fasteel Industries.
- Sale of shares of Fine Choice Foods to Swander Pace Capital.
- Purchase by CopperTree Analytics of shares of BuildPulse.
- Sale of partnership units of Shanahan's LP to Speyside Equity.
- Purchase by Noverra Capital of shares of Troy Concrete Forming and Denver Caisson Drilling.
- Sale of shares of Prairie Mushrooms to Highline Mushrooms.

## TESTIMONIALS

I had the pleasure of working with Adam for several months during the sale of some of the Knelson group of companies. Adam was our key lawyer and led the legal team for what was a very complex transaction. This involved the simultaneous amalgamation and sale of the assets and intellectual property of four companies located in Canada and Russia, then the subsequent wind-down and closure of those companies. Adam was a tireless, energetic and very effective part of our team during this transaction. The purchasing company was a multi-national public company that had a seasoned acquisitions team and a very sharp lawyer leading their negotiations. Adam stood his ground and showed very strong leadership during some very tough negotiations and made sure we were covered for all key liability concerns by the end of the process. I continue to use Adam's legal advice for other matters and will definitely have him leading my legal team on future M&A transactions.

**Brett Knelson** | Principal, Knelson Group of Companies

Adam recently represented us on a M&A transaction with an aggressive close schedule. Adam drove the process keeping all parties to the timeline by being very hands-on, capable, and extremely quick with responses to all closing documents. Most of all, our team benefited from Adam's expertise as he always took the time to draw our attention to high risk transaction related matters whether it be legal, operational, or financial; discussing the issue at hand and the potential implications in a simple manner. I would definitely use Adam again and recommend him to others.

**Eric Savela** | General Manager, Fine Choice Foods Ltd.

Selling the company is a challenging task, that is why it is very important to find the right law firm and person to ensure that you are not left exposed on completion of the deal. During our search we came across MDS lawyers. A specialized law firm that prides itself in making you feel like you are their only client. MDS proved valuable, Adam Dlin had our best interest in mind and led the team with great expertise, assuring a successful deal. No matter the time or day Adam would respond in detail to my emails within minutes. In conclusion, Cogent made the right choice and received great value from MDS.

**Bijan Shams** | President & CEO, Cogent Industrial Technologies Ltd.

We've partnered with MDS on a number of transactions, usually working with Nathan and Adam. The two work seamlessly together and form a talented and responsive team. We find their guidance on both technical and higher-level issues very useful. Highly recommended for those looking for reliable guidance in M&A transactions.

**David Phillips** | Partner, Yellow Point Equity Partners

We have worked with Adam on several of our M&A sell-side transactions and he has been excellent to deal with in every respect. His knowledge of the mergers and acquisitions process and all related legal matters that are involved is second to none. One of Adam's most noticeable attributes is his responsiveness. We have never worked with another professional who is as available and responsive as Adam. Whether we are working on a cross-border transaction, or have a complicated structure to execute, Adam is able to handle the situation with utmost competence. He is a valuable asset to Sequoia and we look forward to his expert assistance on many future transactions to come.

**Chris Larmer** | Partner, Sequoia Mergers & Acquisitions Corp.

Adam Dlin was recommended to me by my mergers and acquisitions team that was instrumental in the sale of my two companies. Adam was on the sales agreement from the onset and was very engaged in the process. Adam had a bit of work to do to clean up the minute books for the sale and it went very smoothly. Adam was very prompt, and attentive to all the details in preparing us for sale. The purchase agreement covered all our needs to ensure a clean sale and covered me in all the details. Adam was very clear, concise and prompt to all my questions and did not hesitate to raise any issues that needed clarification on my part. I would highly recommend Adam and his team for a professional job well done.

**Grant Maxwell** | President, Westcan Industries Ltd. & Indu-Tech Enterprises Limited